

**WISCONSIN COUNTY HIGHWAY ASSOCIATION  
OPERATING REVENUE AND EXPENSE GUIDELINES**

2012

						YEARLY BUDGETED	YEARLY SUB TOTALS
<b>REVENUE</b>							
Associate Membership Dues	\$ 750.00	X	76	=		\$ 57,000.00	\$ 57,000.00
Winter Highway Conference		March				\$ 55,000.00	
Summer Highway Conference		July				\$ 60,000.00	
Other Conferences (NACE, patrolman)		April				\$ -	
WCHA Training Seminars		April				\$ -	
							\$ 115,000.00
Investment/Bond/CD - Interest		Throughout				\$ 500.00	\$ 500.00
Misc.		Various				\$ -	\$ -
NACE Dues	\$ 120.00	Feb	70			\$ 8,400.00	\$ 8,400.00
WCHFSA (Supt's & Foremen)						\$ 5,000.00	\$ 5,000.00
<b>TOTAL REVENUES</b>						\$ 185,900.00	\$ 185,900.00
Fund Balance Applied						\$ 80.00	\$ 80.00
<b>TOTAL BUDGET AVAILABLE</b>						\$ 185,980.00	\$ 185,980.00
<b>EXPENSES</b>							
Transfers to Savings						\$ -	\$ -
Administrative Services (WCA Services Inc.)	\$ 11,365.00	Monthly				\$ 136,380.00	\$ 136,380.00
TDA Fly In (Washington D.C.)		March/June	5	\$ 1,500.00		\$ 7,500.00	
			5	\$ 750.00		\$ 3,750.00	\$ 11,250.00
Conference Plaques		Feb/July	2	\$ 500.00		\$ 1,000.00	
Office Supplies (postage, letterhead, misc.)		Feb/July		\$ 700.00		\$ 700.00	\$ 1,700.00
NACE Conferences		April	5	\$ 1,250.00		\$ 6,250.00	
NACE Dues		Feb				\$ 8,400.00	\$ 14,650.00
Professional Services (lawyer, accountant, etc.)		June				\$ -	\$ -
CHAPPS:							
-100 Year Anniversary Expenses		All Year					
-Scholarships		March		5,000.00		\$ 5,000.00	\$ 5,000.00
<b>SAFETY &amp; TRAINING:</b>							
-Work Zone Safety TV Ads		August		\$ 5,000.00			
-WCHA Capital Days		February		\$ 3,000.00			
-Commissioner Training, etc.		April		\$ 2,000.00		\$ 10,000.00	\$ 10,000.00
Committee Meetings, Conference Costs, etc.		All Year	16	\$ 125.00		\$ 2,000.00	\$ 2,000.00
WCHFSA (Supt's & Foremen)						\$ 5,000.00	\$ 5,000.00
<b>TOTAL EXPENSES</b>						\$ 185,980.00	\$ 185,980.00